



## **GUIDANCE FOR LACA MEMBERS USING THE TUCO FRAMEWORK AGREEMENT FOR:**

Supply & Distribution of  
Light & Heavy Catering Equipment



The University Caterers Organisation

TUCO is the leading professional membership body for 'in house' caterers operating in the higher and further education sector.

We are committed to advancing the learning and developing of catering and hospitality teams, and work to provide quality standards, advice and information to those working in the sector.

TUCO is committed to driving the health and well-being agenda on behalf of its members, and is at the fore of sustainability best practice.

Our procurement team work to secure the best possible value in all framework agreements, demonstrated by purchasing volumes in excess of £140m per annum.

This framework covers the Supply and Distribution of Light Catering Equipment – one stop shop (Lot 1), Catering Uniforms (Lot 2), Sustainable Alternatives to Disposables (Lot 3), Cookware (Lot 4), Refrigeration (Lot 5), Cold Rooms / Walk in Freezers (Lot 6), Ware washing (Lot 7), Ventilation (Lot 8), Heavy Appliances (Lot 9) and Heavy Equipment – one stop shop (Lot 10)

The purpose of this framework agreement is to deliver an efficient and compliant route to market for participating public bodies, by minimising resource and providing value for money.

The scope of commodities covered in the framework are as follows:

#### **Catering Light Equipment (Lots 1-3)**

##### **TABLEWARE**

Crockery, Cutlery, Glassware, Paddle / serving boards, Cruets, Linen etc.

##### **BUFFET, SERVERY & DISPLAY**

Display boards, trays, food display, stands, / risers, dishes, baskets, dispensers, warmers, chafers, soup kettles, gastro-norm pans etc.

##### **KITCHENWARE**

Knives, utensils (slicers, scales etc.)

##### **LIGHT APPLIANCES**

Toasters, contact grills, fryers, fly killers, water boilers, sous vides, microwaves, blenders, mixers, coffee machines

##### **MOBILE UNITS**

Trolleys, racking trolleys

##### **CLOTHING**

Jackets, tunics, trousers, caps, aprons, uniforms, footwear

##### **ECO CUPS AND BOXES**

Sustainable alternatives to disposables to Universities (rice husks, bamboo)

#### **Catering Heavy Equipment (Lots 4+)**

##### **COOKWARE**

Ranges, combi / convection / induction ovens, griddles, bratt pans, fryers, pressure cookers / steamers

##### **REFRIGERATION**

Fridges, freezers, blast chillers, shock freezers, prep counters, multi deck display chillers

##### **SPECIALIST COLD ROOMS AND WALK IN FREEZERS**

Heavy duty walk in cold room and freezers

##### **WAREWASHING**

Under / conveyor / pass through / utensil dishwasher

##### **VENTILATION**

Grease / condensation canopies (wall mounted, single or double island)

##### **HEAVY APPLIANCES**

Blenders, mixers, slicers, preparation equipment

##### **ONE STOP SHOP**

All heavy equipment items

The benefits of using this Framework:

- › It is free to use for members.
- › Eliminates the need for organisations to individually undertake their own full procurement exercise, which saves time and resources.
- › Simplifies the process and removes the cost to public sector bodies in procuring the services and providers.
- › Legally compliant framework agreement developed within the EU public procurement regulations.
- › Consistent terms & conditions of contract.
- › Opportunity for further savings through further competition.

# FRAMEWORK

**Start:** 13/11/18

**End:** 12/11/22

## Current Status

2 year fixed period  
with option to extend  
by 2x 1 further years.  
Extended (3rd year)  
until 12/11/21

## OJEU Process

Restricted Procedure. Supplies.  
Ref: 2018/S 087-195129

## Call-off Guidelines

› Call off via:

1. Direct award without re-opening competition, or
  2. Mixture of direct award and mini-competition, or
  3. Mini competition
- › Lotted by region; therefore only invite suppliers, awarded to that regional lot, to bid
  - › Contact Category Manager for full details and supplier scoring
  - › Further competition service available, free of charge, to TUCO members

## Category Manager

Hannah Myton-Wright  
07535 713056

## Pricing

Annually

[illegible]



Call-off from this framework agreement is by means of i) direct award ii) combination ranked and further-competition and iii) further-competition. Members will determine the correct lot to use when placing a call-off contract from the framework agreement by assessing their requirement against the available lots.

Members can choose how many suppliers they wish to award to as long as this is made clear at the start of the process.

**i. Direct award without re-opening competition.**

If the framework agreement sets out all the terms governing the provision of the works, services and/or supplies concerned and all the objective conditions that are required to make a decision for award of the specific contract, then awarding the contract without re-opening competition amongst the parties to the framework agreement is possible. In this instance, the choice of provider(s) must be based on the objective criteria laid out in the procurement documentation

**ii. Mixture of direct award and mini-competition.**

Should all relevant questions have been asked at tender stage and Institutions require price only, they should:

Utilise the scores achieved by suppliers at award stage of the tender process.

Discard the 'Price' scores achieved at award stage.

Carry out a benchmarking exercise of institution shopping basket.

Members are required to contract with the highest scoring Supplier(s).

The procurement documents for the framework agreement must set out objective criteria which will be used to determine whether a specific contract will be placed following a re-opening of competition or directly on the terms set out in the framework agreement, so it is clear and transparent for all users and suppliers. The procurement documents should also specify which terms may be subject to the re-opening of competition. For example, a direct award could be for those suppliers allocated to provide goods to a specific region and the accompanying objective criteria for selecting to re-open competition could be:

1. the contract exceeds a set financial threshold
2. the quantity of products required is over a certain level
3. the contract has particularly complex requirements

**iii. Mini-competitions.**

When the framework agreement does not include all the terms governing the provision of the works, services and supplies concerned, the contracting authority must organise a 'mini-competition' between the providers which are party to the framework agreement.

**Please contact the Category Manager to discuss further.**